

## Testimonials

Direct Steel and Construction is privileged to serve a multitude of clients in achieving their construction goals. Since 2004, Direct Steel has worked tirelessly to ensure the best experiences for businesses and government agencies. We take great pride in our work and are humbled by the many positive endorsements received over the years.

- 1. "The communications throughout the project are second to none. With a daily onsite manager, I <u>NEVER</u> found myself looking for answers, rather the onsite manager was approaching me daily with updates/changes before a question would present itself. This was truly a <u>TEAM effort</u>. Knowing the Direct team was handling our rebuild relieved an inordinate amount of stress so I could stay focused on my job at hand and not left to worry about the building of the new terminal. I could not recommend Direct Steel, LLC enough. Having managed numerous facilities over the years from very small up to multibillion dollar operations, I could not imagine hiring anyone else for my properties/construction needs as nothing is too small, or too large for these folks."
  - Craig Eugene, The Kenan Advantage Group
- 2. "I have done 3 major construction / remodeling projects in my 21 years of business and had less than stellar experiences. My current project with Direct Steel is going so smoothly that I have to pinch myself to remind myself this is real. Direct's team has been a true advocate for me and my project. They've listened and learned what I really need, they have given great advice, brought great partners to the table and executed everything in a timely, cost conscious and professional manner. I highly recommend Direct and would not dream of doing another project with anyone else!"
  - Andrea Herrera, Amazing Edibles Gourmet Catering
- 3. "It's been a pleasure working with Direct Steel on both of our major renovations in the last 7 years. Their attentiveness, communication and integrity is second to none. We look forward to working with them on our next major project, the complete renovation of Martin Chevrolet in Crystal Lake."
  - Todd Martin



- 4. "The team at Direct fully understands our goals. Their services facilitated real and substantial contributions to all goals being met."
  - Mike, Fleetech Inc.
- 5. "Direct Steel provided thorough and invested service. Accommodating unique design and coordination conditions with the metal building package was undertaken with enthusiasm and resourcefulness."
  - Tom Meyer, Aspen Group Architects
- 6. "Direct Steel was a godsend on this project. Thank you sincerely for the help you provided me. I doubt whether we could have wrapped up the project successfully without your good work early on. I will be looking for future opportunities to partner with you again."
  - Rob McElroy
- 7. "While one may not initially think of construction as being a personal heartfelt experience, it is very personal when building a space you have dreamed of for years. To have your own plan become a reality, needs the attentive ear of the company doing the construction to not just build, but to create your masterpiece with their skill and work intertwined. The quality and confidence that working with Direct Steel... offered, is an invaluable resource when embarking on a project where success has such apersonal value."
  - Drs. Preston and Liesl Kaye, Kaye Eyecare of Huntley, Ltd.
- 8. "I'm grateful to have the opportunity to work with a team like yours and watch you succeed."
  - Tom Mazur Sr.
- 9. "I heard many many compliments about your presentation. I mentioned that one person said that you were the best speaker we have ever had at our group. Well done! Erik Hultman."
  - UberBlue Digital Media



- 10. "It is always a great experience to work with Direct Steel on projects. They are very competitive and their proposals are detailed. They go the extra mile to assist when opportunities arise. With their knowledgeable Project Managers, I know the project will be completed right. I would highly recommend Direct Steel."
  - Marc Gilman, JJ Henderson
- 11. "Big "Thank you" for the thoughtful, quality work you and yourteam did! Your commitment to the project and to helping us achieve our goal of a beautiful facility at a reasonable price was noteworthy!"
  - Denise Nash The Josselyn Center
- 12. "Direct's knowledge of the industry and up front communication style saved us time and money. We highly recommend Direct's services."
  - Maud Borup, Inc.
- 13. "Faced with budget and time constraints, Cobblestone sought the services of Direct Steel. With the building design in hand and as an authorized VP distributor, Direct Steel, LLC worked closely with Varco Pruden Buildings to provide structural design, which was quoted, supplied, delivered in only four weeks, and erected in a timely manner. Direct Steel provided professional and knowledgeable service for our Sports City Academy. The staff's attention to our needs and detail allowed our goals to be accomplished. I readily recommend Direct Steel's services."
  - Jack Porter, Cobblestone
- 14. "I just wanted to let you know that I am very pleased with the workthat Direct Steel performed for our redesign. The space looks terrific. It is an amazing transformation. Thank you for your expertise and work with us. If you ever wish to use me as a reference, please do. We made the right decision in choosing you for our project!"
  - Nichols Aluminum
- 15. "We have been fortunate enough to do a number of post construction cleans for Direct Steel over the years. They have their projects well thought out and orchestrated. They give us great notice of when the job will be done, so we can schedule and do our job in a professional manner. They are not a "last minute- rush to get it done" company. They do quality work and they are one of the most

professional companies we have worked for in our 28 years in business. Working with them makes us look good. They are great."

- John Pletz, President, ServiceMaster by Pletz
- 16. "Provides great customer service and hands on management expertise."
  - Jim Austgen
- 17. "Direct Steel, ...was very responsive in meeting challenges during both the design and the construction phases of this complex project."
  - Frega Associates, Ltd. Architect
- 18. "Very positive experiences working with Direct Steel and Construction. Responsive, knowledgeable, and a top-notch firm."
  - Roseanne Park-Jones
- 19. "Because of Direct's commitment to delivering aboveand beyond contract requirements, it continues to sustain and fuel growth."
  - WDBC, Freida Curry
- 20. "The team at Direct Steel and Construction is competent, experienced, and motivated to meet and exceed their customer's expectations in a timely, efficient, and professional manner."
  - Mike Ralph
- 21. "Simply put, a unique atmosphere where a tremendous amount of effort is put fourth towards humbly sharing knowledge. A true team environment, completely committed to each and every customer!"
  - DaveMata
- 22. "The team at Direct fully understands our goals. Their services facilitated real and substantial contributions to all goals being met. Direct Steel provided thorough and invested service.
- 23. Accommodating unique design and coordination conditions with the metal building package undertaken with enthusiasm and resourcefulness"
  - Tom Meyer, Aspen Group Architects

- 24. "Thank you for your continued excellent products and services."
  - Bob Moser, Unilock Chicago, Inc.
- 25. "Direct offers refreshingly impressive holistic approach to construction projects. I've witnessed the substantial benefits of this approach. My clients were certainly the beneficiaries of aligned scope, budget, schedule, quality and safety."
  - Brian LeVay, Latimer LeVay Fyock LLC
- 26. "I have nothing but good things to say about working with Direct Steel and would be happy to say record to anyone."
  - Eric Cann
- 27. "Direct Steel LLC provided exceptional results and went above and beyond to address our needs. The project was fast tracked from the start. Short deadlines and difficult deliverables were met continually to start and complete the project. Direct Steel started by helping tofinalize permit, find tax savings, organize vendors, contracts, and timelines. During the project, Direct Steel managed multiple competing priorities, constant adjustments, helped trouble shoot, and organized numerous subcontractors. This included working on weekends, extended hours, and at times overnight. All of this was done with excellent communication and customer service. Direct Steel is helping us to find savings and potential tax credits. The whole process of working with Direct Steel LLC has beengreat."
  - Medline Industries, Inc.
- 28. "I highly recommend Direct Steel as they helped my business purchase and remodel our new building. They have tremendous experience; not just in construction but with helping find the right building, coordinating with our realtor and looking out for our best interests. They are reasonably priced, but you need to look past the money because the time they save you is huge. The amount of money they have saved us with the purchase negotiation and throughout the project was huge. A great company."
  - Financial Strategies Group, LLC
- 29. "WOW this is beautiful, nice work by your crews!!!! "
  - Laura Franz, Transitional Living Services (TLS Veterans)
- 30. "After working on a multitude of industrial and corporate projects acrossthe U.S. over the years our team can't say enough about the added-value the Direct Steel team brings to the table. From smaller tenant improvement projects, to Build

to Suits of facilities, to Owner's Rep, the knowledge base and attention to detail of the overall team is unmatched to any I have worked with over the 20+ years of my industrial/corporate real estate brokerage services career. "

- Mike Hawryluk Managing Principal ICG Chicago
- 31. "Direct has always been extremely professional and dedicated to their business. The business has always been run efficiently and with incredible dedication to the industry. You will always get an honest assessment, a fair discussion and eventually a true friend."
  - Ed Dernulc
- 32. Really great company, extremely experienced, very knowledgeable, great communication, attention to detail. Has been smooth sailing all along. Highly recommend!!
  - Andrius Petkunas
- 33. Several people stopped me to tell me how impressed they were with Direct Steel and all the subs. I don't often get compliments on contractors, so I wanted to pass this on.
  - The USDA